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Locidontial Floatin	
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Residential Floatin	5

			Loan Fees	at 350K (\$)	Principal+	Additoinal	Redraw	100%	Max	Top up	Split	Construction
Company	Product	Rate*	Upfront	Ongoing	Int/Int Only or Both	Repayments Allowed	Facility	Offset Available			Facility	Loan
**** "Outstanding Val	ue"											
BNZ	TotalMoney	5.79%	400	Nil	Both	V	V	~	95%	~	~	✓
Kiwibank NZ	Offset	5.65%	250	Nil	Both	✓	×	~	95%	~	~	~

ANZ Bank NZ	Floating Rate	5.74%	500	Nil	Both	✓	×	×	95%	✓	~	V
BNZ	Standard Variable	5.79%	400	Nil	Both	✓	✓	×	95%	✓	✓	✓
Westpac NZ	Choices Offset Floating	5.85%	400	120	Both	✓	✓	~	95%	✓	~	✓

ASB Bank NZ	Variable	5.75%	Nil	Nil	Both	V	×	×	95%	~	~	~
Kiwibank NZ	Variable	5.65%	Nil	Nil	Both	✓	×	×	95%	~	~	~
New Zealand HomeLoans NZ	Floating Rate	5.85%	250	Nil	Both	✓	V	×	95%	~	~	~
SBS Bank NZ	Floating	5.74%	400	Nil	Both	✓	×	×	90%	~	~	~
Sovereign NZ	Go Home Loan Variable	5.85%	Nil	Nil	Both	✓	~	×	95%	~	~	~
The Co-operative Bank	Floating Rate	5.70%	350	Nil	Both	✓	×	×	95%	~	✓	✓
TSB Bank	Variable	5.74%	250	Nil	Both	✓	×	×	90%	~	~	✓
Westpac NZ	Choices Capped 1 yr	5.15%	400	Nil	Both	✓	×	×	95%	~	✓	×
Westpac NZ	Choices Capped 2yrs	5.25%	400	Nil	Both	✓	×	×	95%	~	~	×
Westpac NZ	Choices Floating	5.85%	400	Nil	Both	✓	~	×	95%	✓	✓	✓



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			Loan Fees	at 350K (\$)	Principal+	Additoinal	Redraw	100%	Max	Top up	Split	Construction
Company	Product	Rate*	Upfront	Ongoing	Int/Int Only or Both	Repayments Allowed	Facility	Offset Available		Facility	Facility	Loan
**** "Outstanding Va	ue"											
BNZ	Investment Total Money	5.79%	400	Nil	Both	~	v	~	80%	/	~	/
Kiwibank NZ	Investment Offset	5.65%	250	Nil	Both	✓	X	~	95%	~	~	✓

ANZ Bank NZ	Inv Floating Rate	5.74%	500	Nil	Both	~	X	×	95%	~	~	~
ASB Bank NZ	Investment Variable	5.75%	Nil	Nil	Both	✓	X	×	95%	~	✓	~
BNZ	Investment Variable	5.79%	400	Nil	Both	✓	✓	×	80%	~	~	~
Westpac NZ	Inv Choices Offset Floating	5.85%	400	120	Both	✓	~	~	95%	~	~	~
* **												
Kiwibank NZ	Investment Variable	5.65%	Nil	Nil	Both	✓	×	×	95%	~	~	V
New Zealand HomeLoans NZ	Floating Investment	5.85%	250	Nil	Both	✓	~	×	95%	~	~	~
SBS Bank NZ	Investment Floating	6.24%	400	Nil	Both	✓	X	×	90%	~	~	✓
Sovereign NZ	Inv Go Home Loan Variable	5.85%	Nil	Nil	Both	✓	~	×	95%	~	~	~
The Co-operative Bank	Investment Floating Rate	5.70%	350	Nil	Both	✓	X	×	80%	'	~	~
TSB Bank	Investment Variable	5.74%	250	Nil	Both	~	X	×	75%	~	~	~
Westpac NZ	Choices Floating Investment	5.85%	400	Nil	Both	~	~	×	95%	~	~	~
Westpac NZ	Inv Choices Capped 1yr	5.15%	400	Nil	Both	~	X	×	95%	~	~	x
Westpac NZ	Inv Choices Capped 2 yrs	5.25%	400	Nil	Both	✓	×	×	95%	✓	✓	×

*Rate as at 1st March, 2016.



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			Loan Fees	at 350K (\$)	Principal+	Additoinal Repayments Allowed	Home Loan	Max LVR	Tan	Split Facility	Instant
Company	Product	Rate*	Upfront	Ongoing	Int/Int Only or Both		Pre-Approval	(%)	Top up Facility	Split Facility	Valuations
**** "Outstanding Va	ılue"										
ASB Bank NZ	Residential Fixed	4.75%	Nil	Nil	Both	✓	✓	100%	✓	~	V
Sovereign NZ	Go Home Loan Fixed	4.75%	Nil	Nil	Both	✓	✓	95%	~	✓	✓

Kiwibank NZ	Residential Fixed	4.85%	Nil	Nil	Both	✓	~	95%	✓	~	×
New Zealand HomeLoans NZ	Standard Fixed	4.75%	250	Nil	Both	✓	X	95%	✓	✓	×
The Co-operative Bank	Residential Fixed	4.75%	350	Nil	Both	×	✓	95%	✓	✓	~

ANZ Bank NZ	Fixed Rate	5.10%	500	Nil	Both	✓	V	95%	~	✓	V
BNZ	Standard Fixed	5.25%	400	Nil	Both	✓	~	95%	✓	~	~
SBS Bank NZ	Standard Fixed	5.10%	400	Nil	Both	✓	✓	90%	✓	✓	×
TSB Bank	Residential Fixed	5.25%	250	Nil	Both	✓	✓	90%	~	✓	~
Westpac NZ	Choices Fixed	5.10%	400	Nil	Both	×	✓	95%	~	V	V

*Rate as at 1st March, 2016.



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			Loan Fees	at 350K (\$)	Principal+	Additoinal Repayments Allowed	Home Loan Pre-Approval		Tonun	Split Eacility	Instant Valuations
Company	Product	Rate*	Upfront	Ongoing	Int/Int Only or Both				Facility	Spire r deliney	
***** "Outstanding Va	lue"										
ASB Bank NZ	Investment Fixed	4.75%	Nil	Nil	Both	/	V	95%	v	~	~
Sovereign NZ	Inv Go Home Loan Fixed	4.75%	Nil	Nil	Both	~	~	95%	~	~	~

Kiwibank NZ	Investment Fixed	4.85%	Nil	Nil	Both	/	✓	95%	/	✓	×
New Zealand HomeLoans NZ	Inv Standard Fixed	4.75%	250	Nil	Both	✓	×	95%	~	✓	×

Investment Fixed

New Zealana Homeeoans NZ	iiiv Stailaala Lixea	4.7570			Dotti			3370		'		
The Co-operative Bank	Investment Fixed	4.75%	350	Nil	Both	X	~	95%	✓	~	×	

ANZ Bank NZ	Inv Fixed Rate	5.10%	500	Nil	Both	~	· · · · · · · · · · · · · · · · · · ·	95%	✓	~	/	
BNZ	Investment Standard Fixed	5.25%	400	Nil	Both	~	✓	80%	/	~	~	
SBS Bank NZ	Investment Standard Fixed	5.10%	400	Nil	Both	~	✓	90%	/	~	×	
TSB Bank	Investment Fixed	5.25%	250	Nil	Both	~	✓	75%	/	~	×	
Westpac NZ	Inv Choices Fixed	5.10%	400	Nil	Both	×	~	95%	✓	~	~	



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			Loan Fees	at 350K (\$)	Principal+	Transactional Mortgage	Portable Mortgage	Instant	Interest	Interest	Home Loan
Company	Product	Rate*	Upfront	Ongoing	Int/Int Only or Both				Capitalisation	Paid when in Credit	Pre-Approval
***** "Outstand	ing Value"										
ANZ Bank NZ	Flexible Home Loan	5.85%	500	150	Both	✓	~	~	V	×	✓
ASB Bank NZ	Orbit Home Loan	5.75%	Nil	144	Both	✓	✓	~	×	✓	✓

SBS Bank NZ	Flexi-Loan Variable	5.74%	400	Nil	Both	✓	~	×	V	~	×
Westpac NZ	Choices Everyday Floating	5.85%	400	119	Both	✓	✓	· ·	~	✓	✓

BNZ	Mortgage One	6.40%	400	240	Ю	✓	~	~	✓	×	V
BNZ	Rapid Repay Home Loan	5.85%	400	42	P+I	✓	✓	~	✓	×	✓
Kiwibank NZ	Revolving Line Of Credit	5.65%	Nil	Nil	IO	✓	✓	×	~	×	✓
TSB Bank	Revolving Line Of Credit	5.74%	250	120	Both	✓	✓	×	✓	×	✓